



# EQUIPTRADES INTERNATIONAL GROUP INDIA



## Our Mission

“To provide quality products & Services to Indian & Overseas clients with exceeding customer expectations”

## Our Vision

“To be Global name in the field of Capital Engineering & Energy products known for premium quality & excellent EPC service provider.”



## Company Overview

### Manufacturing & Distribution :

- Equiptrades, Manufacturer & Distributors of Capital Engineering goods from India.
- Product Segment: Diesel Generator, UPS, Stabilizer, Construction Machinery, Material Handling equipment.
- We have made strategic tie-ups with the industry best manufacturers' for the sales & marketing of products for Domestic & exports markets.

### ET ENERGY EPC Operations:

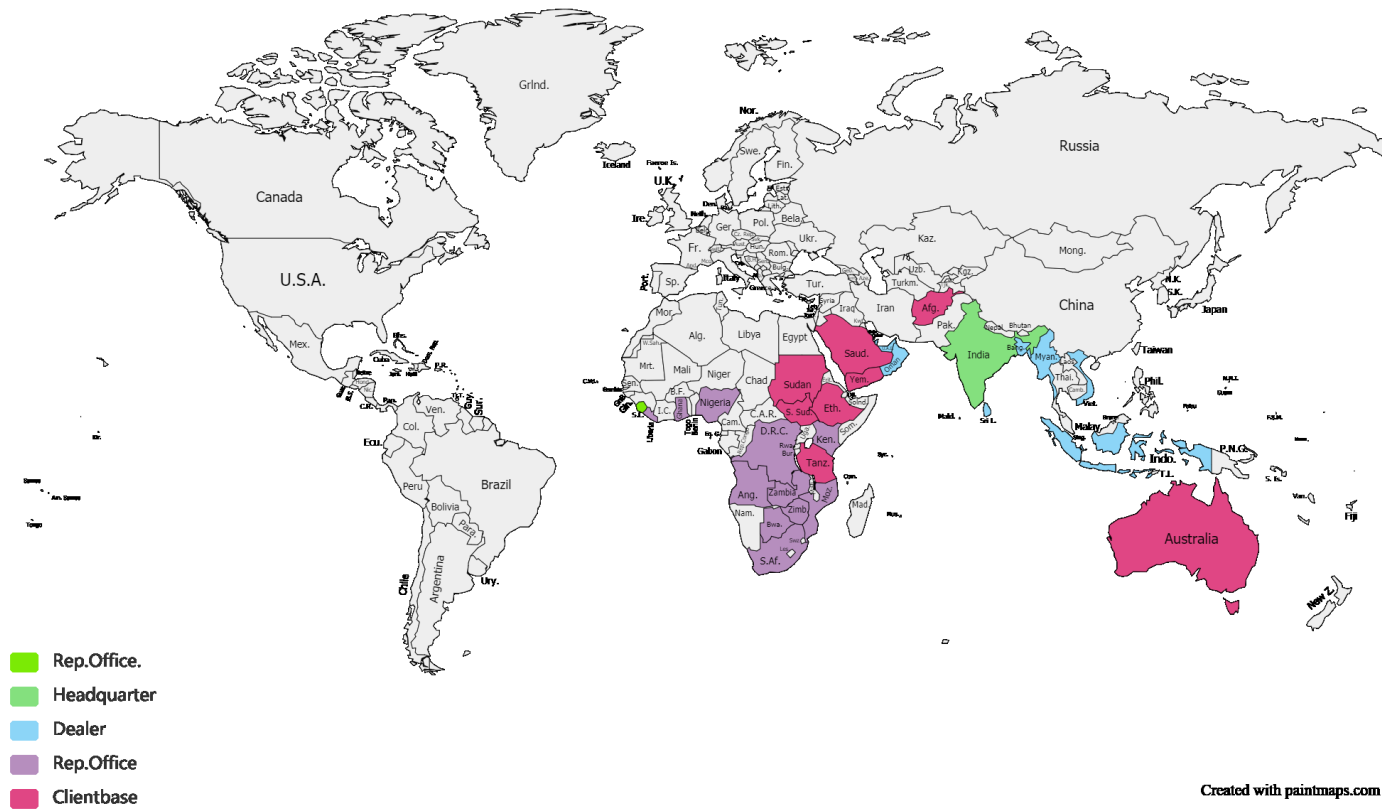
- ET Energy is Solar EPC solution provider to Indian and Overseas Clients.



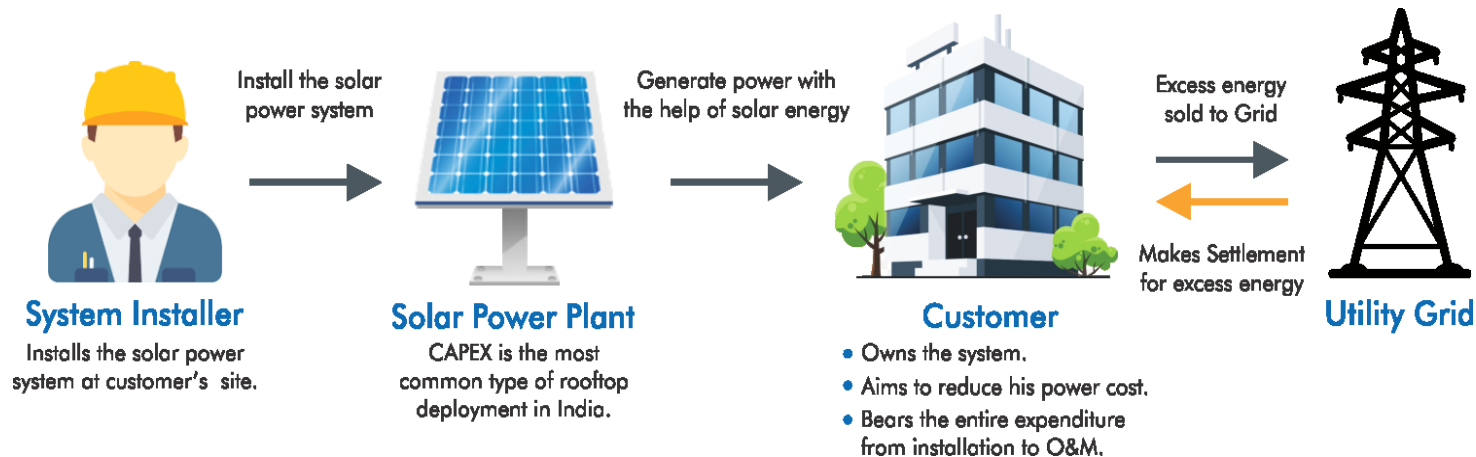
### About ET Energy :

- ET ENERGY is a solar EPC solutions provider , business vertical of Equiptrades for renewable energy solutions.
- Solar design, engineering & installation solutions for all type of solar projects through strong team of engineers, designers.
- Vast Experience of working with Indian and Overseas clients for their Commercial, Industrial power projects.
- Active operations in India & 30+ overseas markets through 12 rep. office in Africa ( Angola, Mozambique, South Africa, Ghana, Sierra Leone, Nigeria, Liberia, DRC, Zambia, Zimbabwe , Kenya, Botswana) & Oman, Qatar, UAE , Srilanka, Bangladesh, Vietnam, Indonesia, Myanmar through our dealer network.

## Equiptrades International-Global Presence



## CAPEX (CAPITAL EXPENDITURE MODEL) :



In CAPEX model consumer invest in solar project and appoint EPC company to design & install plant.

- Residential, industrial and commercial customer to own the system.
- The customer sets up rooftop solar project with the intent to reduce his own power costs.
- Capital expenditure of the project borne by Consumer / Customer
- The surplus power generated sent to the DISCOM.
- The gains from tariff savings accrue to the roof and solar power plant owner.
- Commercial & institutional clients can also claim the accelerated depreciation.
- EPC also performs annual operation and maintained (O&M) of plant on mutually agreed cost per annum.

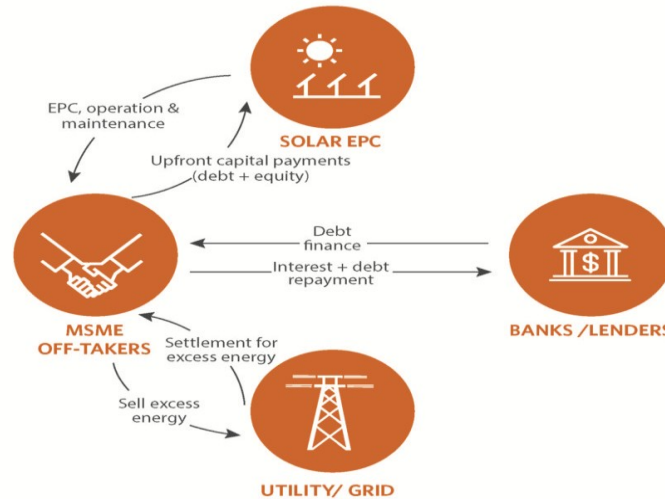
## RESCO (RENEWABLE ENERGY SERVICE COMPANY) :



A **Renewable Energy Service Company (RESCO)** is an ESCO (Energy service company ) which provides energy to the consumers from renewable energy sources, usually solar photovoltaic, wind power or micro hydro. RESCO or BOOT model is about pay as you consume the electricity.

- Solar Power Plant is owned by the RESCO or ENERCO (Energy Company).
- Customer sign a Power purchase Agreement (PPA) with actual investor at mutually agreed tariff and tenure.
- Customer pays only for the electricity units (KWH) consumed.
- O & M is taken care by RESCO developer.
- Benefits of selling surplus power to DISCOM taken by RESCO.

## CAPEX WITH BANK EMI (CAPITAL EXPENDITURE MODEL) :



- For MSMEs : ET ENERGY connects you with its partnered Banks for unsecured loans up to 2 Cr. Financed availed for up to 75% of the project cost.
- Average loan approval process time 10-14 days from the KYC submission.





## **ET ENERGY SEGMENTS:**

- ET ENERGY EPC projects are handled by domain experts i.e. Project Head, Project managers, Designers, Financial Consultant, logistics & support staff.
- Leading the market from front for solar rooftop & ground mounted projects with Latest global technology, customized & optimized design, Internally followed Standard Global SOP for installations.
- Ability to handle Solar power projects from KW to GW capacities in India , Africa ,Middle East & South East Asia & Australia .
- Solar power plants can be designed for on grid, off-grid and hybrid use.

### **Installations & Services for :**

RCC roof - industrial sheds  
Custom raised installations  
Car ports  
Super structure  
Ground mounted  
Floating Solar



## TYPE OF INSTALLATIONS:



Rooftop Industrial



Ground Mounted



Carport Solar



Floating Solar Panel



Special Structure



## WHY ET ENERGY :

- In house Solar EPC team for **Indian and Overseas Clients**.
- Follow **Standard Global SOP** on EPC Projects for all client locations.
- Experts in Client handling, **Project management** , Negotiations, Dealer Development, Overseas office management.
- **Core Corporate Values** : Passion for excellence , Integrity, Process oriented, Transparency, Continuous improvement.
- Decades of experience in Power Generation, Power Distribution and Power products.
- **Finance options** available through major Indian & overseas banks & financial institutions
- Lowest tariffs of PPA offered to give maximum benefits to our clients through developers.
- Customized Power solutions using latest technology available.
- **Unique PR Warranty Min. 75 %** - Our Personal Commitment to client for output.
- Assistance on product selection during technical discussion
- **Net Metering assistance**
- 5 Years Workmanship warranty
- **BOOT Model** for rooftop & open access projects also available.




## Our Values


<u>CORPORATE VALUES</u>	<u>PEOPLE VALUES</u>
1. Continuous Improvement	1. People as Most Valuable Asset
2. Dedication to Client's Success	2. Long Term Relation
3. Value for Money	3. Team Spirit
4. A Promise is a Promise	4. Respect for Individuals
5. Business as a Religion	5. Work / Life Balance
6. Process Oriented	6. Humility (Intellectual Modesty)
7. Transparency & Social responsibility	7. Open to Listen and to Receive Feedback
8. Creativity and Innovations	8. Mentor Unselfishly
9. Positive Thinking	9. Focus on What is Positive



## Company Certifications

  
 Government of India  
 Form GST REG-06  
 [See Rule 10(1)]  
**Registration Certificate**

Registration Number : 24AAFFE6941D1ZP

1.	<b>Legal Name</b>	EQUIPTRADES INTERNATIONAL			
2.	<b>Trade Name, if any</b>	EQUIPTRADES INTERNATIONAL			
3.	<b>Constitution of Business</b>	Partnership			
4.	<b>Address of Principal Place of Business</b>	C 502, SHANTIVILLA CORPORATION, NARODA DEHGAM ROAD, NARODA, Ahmedabad, Gujarat, 382330			
5.	<b>Date of Liability</b>	01/07/2017			
6.	<b>Period of Validity</b>	From	01/07/2017	To	NA
7.	<b>Type of Registration</b>	Regular			
8.	<b>Particulars of Approving Authority</b>				
Signature					
Name					
Designation					
Jurisdictional Office					
9.	<b>Date of issue of Certificate</b>	06/07/2018			

Note: The registration certificate is required to be prominently displayed at all places of business in the State.

This is a system generated digitally signed Registration Certificate issued based on the deemed approval of application on 01/07/2017 .

Certificate No.: DIPP28931

  
 Department of Industrial Policy & Promotion  
 Ministry of Commerce & Industry  
 Government of India

**CERTIFICATE OF RECOGNITION**  
Department of Industrial Policy and Promotion

This is to certify that Equiptrades International incorporated/ registered as a Registered Partnership on 08-03-2016 , is recognized as a startup by the Department of Industrial Policy and Promotion.

Date of Issue: 18-12-2018  
Place of Issue: New Delhi

The certificate shall only be valid for the entity:

- Up to seven years from the date of its incorporation/ registration; and
- If its turnover for any of the financial years since incorporation/ registration has not exceeded Rs. 25 crores.

Note:

- Authorities accepting this Certificate may check its validity on the Startup India portal (<https://www.startupindia.gov.in/>)
- This certificate is not the Certificate issued by the Inter Ministerial Board and is NOT VALID for availing Tax benefits
- This is a system generated certificate and hence does not require physical signature
- If such recognition is found to have been obtained without uploading the relevant documents or on the basis of false information, DIPP reserves the right to revoke the recognition certificate immediately without any prior notice or reason.



*Thank you!*

### **Contact Information -**

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Email: [sales@etenegy.in](mailto:sales@etenegy.in)

**Website** :- <https://equiptrades.com/product/solar-energy/>  
<https://etenegy.in> ( Launching soon)